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## CREATIVE SERVICE BROCHURE

To provide customers with superior software and services that are Online, Ontime & On budget which will enable them to increase their productivity, efficiency & bottom-line.

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## TAKE YOUR BUSINESS TO THE NEXT LEVEL WITH SAP'S POWERFUL BUSINESS MANAGEMENT SOLUTION FROM CLICK ERP SERVICES PVT. LTD.

Click ERP Services Pvt. Ltd. is a leading software development company and SAP Partner. Our SAP Business One Solutions can help your business move forward faster. We are glad to inform you that we have a number of satisfied clients in India or abroad. This means we have the skills, expertise and experience of delivering SAP Business One to hundreds of customers to help you on your ERP journey.

### INTRODUCING SAP BUSINESS ONE FROM CLICK ERP SERVICES PVT. LTD.

SAP Business One is a powerful business management and an award-winning ERP solutions which automates business processes, streamlines end-to-end operations and delivers a true and unified picture of business information. With instant access to highly accurate business-critical information, organizations deploy SAP Business One to gain better control over operations. This control enables you to respond with greater agility to market needs and to focus on company growth and profitability. Delivered to many satisfied clients, Click ERP Services Pvt. Ltd. has the experience to take your business to the next level with SAP Business One.

SAP® Business One is an affordable, easy-to-implement, complete business management solution available on-premise, in the cloud, and powered by our in-memory computing database (SAP HANA®). Designed specifically for small and midsize enterprises it enables company growth, helps increase profitability and control, and automates your business processes. Managers and employees alike can process information more effectively, helping them make sound business decisions. Through one single system, business owners and managers can now get on-demand access to a true and unified picture of critical, up-to-the-minute business information across the entire organization.

By combining financial, sales, CRM, stock, operations and more in a single solution, SAP Business One enables SMB's to make effective and informed decisions, increase productivity, manage compliance and grow profitability.



SAP Business One is now an integral part of our business. As a growing SME, it has been an essential part of supporting our confidence in approaching and trading with major national retail chains, purchasing from international suppliers and confidently planning our stocks. The flexibility of reporting and user authorizations within the SAP Business One solution has enabled us to tailor the software to our business, rather than tailoring our business to the software.

Duncan Pratt-Thompson, Director, Scott Brothers Ltd

### SERVICE METHODOLOGY FOR SAP BUSINESS ONE

#### PEACE OF MIND

SAP Business One is an extremely stable and reliable product. It offers flexibility and will adapt as your business grows.

#### IMPROVE OPERATIONAL EFFICIENCY

This single application comprises all the core functions you need to run your growing business. Streamline your operation through the true integration of business systems and gain end-to-end visibility.

#### REDUCE COSTS

Say goodbye to costly multiple upgrades and recurring customization efforts to maintain system compatibility when you add new functions.

#### ONE STOP BUSINESS SOLUTION

SAP Business One includes important functions: Administration, Banking, Purchasing, Sales, Service, Financial & Management accounting, Stock Control, manufacturing, reporting and customer relationship management (CRM). Click ERP Services will work with you to streamline and refine your business processes around the power of SAP Business One.

#### CLEARER, INSTANTANEOUS INSIGHTS

Create up-to-the-minute dashboards to deliver revealing snapshots of key performance indicators, for unprecedented day-to-day control.

#### DRIVE CUSTOMER-CENTERED GROWTH

Integral customer relationship management equips your team with the relevant data company-wide for stronger sales and support. Manage sales cycles, and respond faster to your customers' needs.

#### IMPROVE EFFICIENCY

One centralized data repository boosts efficiency by providing the right information to the right people & eliminating redundant data entry.

#### INCREASE REVENUE

Fast and easy access to real-time information anywhere in the system helps you identify new sales opportunities, bring new products to market quickly and provide business-building levels of customer support and service. The easy-to-use interface allows you to get answers fast and work more efficiently and proactively.



## FUNCTIONALITY OVERVIEW

SAP Business One is a comprehensive and versatile business management solution with an easy-to-use interface and serves as the enterprise resource planning (ERP) application for your business.

### FINANCE

Handle financial transactions including account set up and maintenance, multidimensional cost centers, journal entries, foreign currency adjustments, and budgets.



### BANK TRANSACTIONS

Take care of all of the financial processes such as receipts, bank transfers, deposits, advance payments, credit card payments, and bank reconciliation.



### SALES

Easily create quotes, customer orders, update stock balances, set up deliveries and manage all invoices and accounts receivables.



### CRM

Control all the information on customers and suppliers including profiles, account balances, contact summaries and sales pipeline analysis.



### PURCHASING

Manage supplier transactions such as issuing purchase quotes and orders, calculate landed cost for imports, updating stock, handle returns, credits and processing payments.



### INVENTORY CONTROL

Handle stock levels, item management, price lists, special price agreements, transfers between warehouses, and stock transactions.



### SERVICE MANAGEMENT

Optimize the potential of service departments, providing support for service operations, service contract management, service planning and tracking of customer interaction activities.



### PRODUCTION PLANNING

A simple yet powerful planning system that helps the production planners or buyers schedule and manage items for production or purchasing based on a variety of criteria.



### FINANCIAL MANAGEMENT

- Chart of accounts
- Account segments
- Journal entries
- Journal vouchers
- Recurrent transactions
- GL account determination
- Exchange rates & indexes
- Financial reports
- Budget & Cost centers
- Sales tax calculations
- Vendor Reconciliation
- Multiple financial periods
- Deposits
- Cheque's
- Credits
- Receipts
- Deferred payments
- Bank, Customer and Vendor Reconciliation

### SALES & CRM

- Opportunities Management
- Pipeline Management
- Contact management
- Sales blanket agreement
- Advanced Payment Process against for Proforma Invoice
- Document Generated Wizard
- Quotations
- Orders & Invoices
- Deliveries & Returns
- Web-enabled RFQ
- Pick and Pack
- Client management
- Gross profit calculation
- Microsoft Office integration
- Available-to-promise
- Price lists in multiple Currencies

### PURCHASING

- Purchase request
- Purchase Blanket Agreement
- Purchase quotations
- Purchase orders
- Goods receipt PO's
- Goods returns
- A/P invoice
- Down payment Invoice/ Request
- Cancel marketing Documents
- A/P credit memos
- Landed costs
- Import process
- Work flow

### INVENTORY MANAGEMENT

- Item management
- Item lists
- Price lists
- Goods receipts
- Goods issues
- Inventory transactions
- Transfers
- Serial Number Management
- Batch Number Management
- Recurring transactions
- Inventory tracking
- Warehouse with Bin Location Management
- Multiple measurements

### PRODUCTION PLANNING

- Multilevel Bills of material
- Item sets
- Production orders
- Goods issues
- Goods receipts
- Production dashboards
- Life cycle management
- Item cost calculation
- Forecasts
- MRP
- Drop ship
- Make to order
- Order recommendations

### SERVICE MANAGEMENT

- Service management
- Service planning
- Tracking across multiple Customer interactions
- Equipment card handling
- Service dashboards
- Service contracts
- Mobile interaction
- Recurring transactions
- Human resource integration
- Knowledge database
- Service calendar
- Service call processing



## BUSINESS INTELLIGENCE

### SEE YOUR BUSINESS CLEARLY WITH BUSINESS INTELLIGENCE, ANALYTICS AND REPORTING

SAP Business One provides powerful analytic and reporting tools. It includes a complimentary and fully integrated version of SAP Crystal Reports® for SAP Business One, so you can gather data from multiple sources and generate timely and accurate reports based on company-wide data. Integrated with Microsoft Office, SAP Crystal Reports lets you choose from a variety of report formats and control access to information displayed.

With optional analytics powered by SAP HANA, SAP Business One takes advantage of in-memory computing for analysis and reporting. You gain real-time access to predefined dashboards and reports, as well as productivity tools to support decision making. You can tailor forms and queries to meet specific requirements without technical training.

You can also configure settings to define exchange rates, set authorization parameters, and create import and export functions for internal mail, e-mail, and data.

- Report creation and customization – access data from multiple sources, create new reports and customize existing ones in a variety of layouts with minimal IT overhead.
- Interactive analysis – use with standard MS Excel features to create reports and see your business from new angles.
- Intuitive tools – drag and relate, drill-downs, search assistance, and workflow-based alerts.
- Analytics plus pre-defined KPIs (key performance indicators) help you to see average delivery variance days, top five sales employees.
- Enhance your reports with powerful visualizations by integrating SAP Lumira for SAP Business One.



## ANALYTICS AND REPORTING

### EMPOWER YOUR PEOPLE TO MAKE SMART DECISIONS FASTER

SAP Business One empowers your employees to make smart, confident decisions, faster by capturing all critical information across sales, customers, operations, and finance – making it instantly available company-wide. By integrating this data in one system instead of multiple disconnected spreadsheets, it eliminates duplicate data entry, costs, and related errors. Workflow-based alerts trigger automatic responses when important business events occur, allowing you to focus on the most critical events. You have clear visibility into how your business is performing and greater confidence in the information used to make decisions.

Together with the fully integrated SAP Crystal Reports for SAP Business One, you can create dashboards and reports that provide insight into all business areas. Intuitive, interactive drill-down functionality helps you get answers to your most pressing questions. Employees can address customer needs faster, and managers can accurately track revenues, costs, and cash flow to assess performance and take quick corrective action.

For even faster information access, the SAP HANA version for SAP Business One provides powerful analytics in real-time, making it easier for users to search SAP Business One for the information you need and create standard or ad hoc reports in a moment.



### INDUSTRIAL MACHINERY

Meet customer demand and develop new revenue streams with SAP Business One for the industrial manufacturing industry. Shrink supply chain costs, accelerate cycle times, minimize scrap and re-work – and ultimately speed time to profit.



### CONSUMER PRODUCTS

Align every aspect of your operations to the needs of modern consumers – with SAP Business One software for the consumer products industry. Anticipate, plan, and manage demand – and deliver the consumer goods and products shoppers crave.



### PROFESIONAL SERVICES

Deliver consistent, high-value services to your clients with SAP Business One software for professional services and consulting firms. Establish a repeatable process for service delivery – and improve resource planning, project management, billing, and more.



### RETAIL INDUSTRY

Give consumers the products, information, and personalised shopping experiences they want – across any channel – with SAP Business One for retail. Harness real-time customer and POS insights, engage shoppers and optimize everything from merchandising to your supply chain.



### WHOLESALE DISTRIBUTION

Proactively meet customer and supplier demand with SAP Business One for wholesale distribution. Improve everything from demand planning to inventory and supply chain management – and run flexible, tightly integrated processes to achieve operational excellence.



Now there is an SAP Business One to suit your business today and tomorrow and the future.



#### MOBILE

You can now deploy SAP Business One Cloud for a monthly license fee, so when your business grows your SAP Business One solution grows with you.



#### CLOUD

Manage your business and mobilize your sales team with SAP Business One apps, so you are in control, available anytime, anywhere and on any mobile.



#### ON-PREMISE

If you want to deploy your SAP Business One solution in the office – that's just fine too, we have a deployment solution to suit all our customers' needs.

## A COMPLETE AND CUSTOMIZABLE SOLUTION

SAP Business One has been designed to meet the basic business functionality of most companies. Add-on products expand SAP Business One by adding depth or breadth to the base product. These add-ons are developed by experts in their field, and are then tested to work with the application. This allows us to bring a comprehensive solution to meet all of your business requirements.

SAP Business One is a single, integrated solution that provides clear visibility into your entire business and complete control over every aspect of your operations. It captures all critical business information for immediate access and uses companywide. Unlike accounting packages and spreadsheets, it delivers what you need to manage your key business areas. Because every business is different, SAP Business One is designed with flexibility in mind. Whether it's deployed on-premise or in the cloud, you can access SAP Business One at anytime, anywhere via any mobile device.

And because of SAP Business One runs on both the SAP HANA® and Microsoft SQL Server platforms, you can choose the one that suits your business best. What's more, your employees can start using it from day one. As your business grows, you can customize and extend SAP Business One to meet your evolving needs.

Do you want to grow your business overseas? SAP Business One supports 27 languages and 43 country-specific versions, delivered and supported locally by our extensive network of over 700 SAP Business One partners.



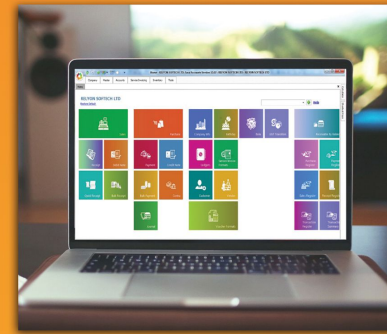
-  Subcontracting
-  Quality Control
-  WEB EDI (Electronic Data Interchange)
-  Customer Scheduling
-  Web SRM
-  Barcode, QR Code Integration
-  Auto E-Invoicing Generation
-  Eway Bill Generation
-  Payroll Integration
-  Hospital Management System
-  Bio Metric Thumb Attendance
-  Flat Sale Management
-  Estimation wise Construction Cost/Planning



## SARAL BILLING & ACCOUNTING

Complete, GST Enabled Accounting Software with Voucher Entry, Account Books, TDS and Financial Statements.

### WHY SARAL BILLING & ACCOUNTING



#### CONFIGURABLE

The software and tax Invoice formats can be customized based on your requirement whether you are a trader, service providers or an organization.

#### EXPERT TEAM

Saral Billing is developed by a team which had rich trade domain experience and accounting knowledge so that your tax compliance can never be amiss.

#### EASE OF USE

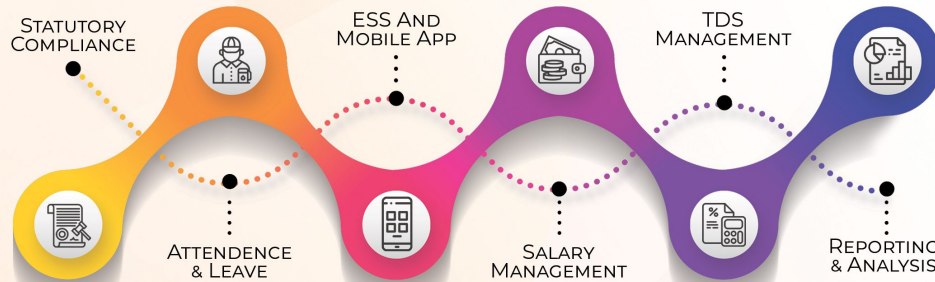
The application is effortless to setup and easy to understand. It really is "Saral" when it comes to billing.

### FEATURES OF SARAL BILLING & ACCOUNTING

-  Complete Accounting
-  Inventory, Sales & Purchase
-  GST Return
-  E-Way Bill
-  Mobile App Integration
-  Sales Scheme Management
-  Dashboard
-  VAN/Route Wise Loading
-  Barcode Integration
-  Auditor Login
-  Data Migration & Sync
-  TDS Management
-  Serial Number wise Stock
-  AMC/ Warranty
-  Agent/Route wise Collection
-  Billing & Commission
-  VAN/Route Wise Distribution
-  SMS & E-Mail Integration

## COMPLETE PAYROLL SOLUTION SARAL PAYPACK

Saral PayPack offers you a comprehensive payroll software solution for all your payroll needs. It is a one-stop destination for your search as it possesses the most sought requirements of a payroll management system. This is the right choice for automating your payroll. We have partnered with few companies to provide you with a complete set of payroll-related solutions.



## FEATURE OF SARAL PAYPACK

### SALARY MANAGEMENT

Accurate, complete and flexible system designed to support complex working and handling all aspects of salary processing with ease.

### TIME & ATTENDANCE MANAGEMENT

Integration with any biometric device and recording of real-time attendance details to improve the efficiency of payroll processing.

### REPORTING AND ANALYSIS

Generate valuable reports on various payroll workings at different stages to provide an insight into the employee pay process.

### EMPLOYEE SELF SERVICE

Increasing efficiency by engaging employees in the self-service portal for ease of the process.

### LEAVE & EXIT MANAGEMENT

Complete management of leave details of the employee with ready to read reports, on request. Ensure a smooth exit of the employee by maintaining all the exit reports and automating the final settlement process.

### STATUTORY COMPLIANCE

Stay compliant with all payroll laws for seamless working on different statutory compliance like PF, PT, ESI, TDS etc.

### REIMBURSEMENT MANAGEMENT

Allot, claim and report various reimbursements provided to the employee and easily comply with tax regulations.



## WHY SARAL PAYPACK

Saral paypack is suitable for all small, medium and large manufacturing and retail businesses. This accounting software is used by organizations like SMEs, enterprise, Govt PSUs, Start-ups, agencies, etc. Saral payback is easy to use and has a user-friendly interface that can integrate with the existent technology, and doesn't require any special training to use.



### CONFIGURABLE

A solution that can be customized to the need of any business of any size, segment, and industry.



### SECURE

With state of the art security features available in the solution, you can be sure that your data is safe.



### EXPERT TEAM

Highly experienced operational experts who support you in processing your payroll & compliance meticulously.